



**Cuban Entities  
of  
Information and Communication Technologies**

### Description of the Company

*Desoft has more than 20 years of experience in the IT sector, currently backed by more than two thousand highly qualified workers and professionals certified internationally by ISQI and other renowned institutions, distributed throughout the national territory. Its business model is based on the commercialization of Software as a Service (SaaS), offering integral solutions and services for business and government management (ERP and GRP), electronic government and mobile telephony, on Open Source based platforms. Source), which together with the assurance of development cycles by the implementation of the MCDAI quality model (based on CMMI-Capability Maturity Model Integration) guarantees the quality of its services.*

*The company has grown as an institution, which has now allowed it to have broad national coverage, with a presence in all provincial capitals and representations in more than 130 municipalities in the country. The Territorial Directorates, with headquarters in the provincial capitals, bring together more than 2300 workers of which more than 70% are young people under 40 who provide their knowledge in all specialties related to computer science areas.*

### Business lines

- Business management
- Government Management
- RFID technology
- Value Added to Mobile Telephony
- Applications development
- Electronic Government
- Security
- Professional services

### Products and Services

- Integral consulting in information technologies
  - Development services for ERP and GRP solutions on Odoo and integration with RFID technology.
  - Development of customized solutions for mobile telephony over Android OS.
  - Coordinator in the provision of resources in the value chain, in which consumers and suppliers are integrated for ICT services.
- Professional Scientific Technical Services.*

### Market and success stories

*Desoft is a leader in the national market in the commercialization of business management software and value-added services for mobile telephony, covering more than 30% of the registered institutions in the country.*

*On the other hand, the government covers more than 50% of Desoft's client portfolio, being a technological provider of the Electronic Government ecosystem in Cuba, a project that won the World Information Society Summit (WSIS) Award for its application in the Portal of the Citizen of Pinar del Río.*

*In the international market, Desoft has faced several software factory projects for countries in Europe and Latin America.*

### Contacts

Postal Address: Calle 27 No. 806 e / Paseo y 2, Vedado,  
 Municipality Plaza de la Revolución, Havana, Cuba.  
 Telephones: (53) 7 838 3084 ext. 108  
 Email: Negocios@desoft.cu

Site: [www.desoft.cu](http://www.desoft.cu)  
 Facebook [www.facebook.com/DesoftCuba](https://www.facebook.com/DesoftCuba)  
 Twitter @desoft\_company  
 Youtube DesoftCuba Company Applications

Software Production Company for Electronic Technology. SOFTEL



### Description of the Company

Founded in 1986, SOFTEL in the last 15 years has reoriented its profile, defining as fundamental activity the development, maintenance, implementation and support of IT Solutions for Health.

Corporate Purpose: "Commercialize information technology products, as well as provide services associated with them"

MISSION: Manage information and knowledge technologies in order to provide computer solutions that increase the performance of organizations.

VISION: "We are a company of recognized national and international prestige in information and knowledge technologies with a high level of customer and collaborator satisfaction."

Around 100 workers, 80% senior specialists, 12 masters.

Company certified in its Integrated Management System (GIS) with NC Standards ISO 9001: 2015, 14001: 2015 and 45001: 2018 (Certifications of Quality, Environment and Occupational Health and Safety

### Business lines

1. Software development.
2. Specialized computer services.
3. Computer Project Management.
4. Marketing of computer solutions.

### Products and Services

1. Health Information System (SISalud): Administrative records for the management of MINSAP.
2. Hospital Information: Management of patient care and conformation of the Digital Clinical History.
3. National Network of Blood Banks. Donation and donor management.
4. Telematics Services Platform, INTEGRO
5. ExperLab: Expert Systems.
6. NeuroLab: Pattern Recognition
7. PKI. Digital Certificates
8. Computer services associated with the products developed.

### Market and success stories

More than 80 computerized hospital institutions with the Galen Clinics suite, which covers all patient care. Fully computerized the national network of blood banks in the country. It consists of 45 Blood Banks that replicate and receive information from donors and donations in a Centralized Registry in MINSAP.

More than 10 administrative records that control the information generated at the different levels of health and are consolidated at the MINSAP level: Registry of Health Units, Workers, Deceased, Medical Services, Health Areas, etc.)

Implemented a national solution for Telemedicine service through the INTEGRO Platform.

### Contacts

Postal Address: Carretera a San Antonio Km  
2 ½ Boyeros. La Habana.  
Phones: 7 8358257.  
Correo Electrónico: softel@softel.cu

Site: [www.softel.cu](http://www.softel.cu)  
Facebook: softelcuba  
Twitter: @CUBASOFTTEL

Consulting and Information Security  
Company, Segurmática



### Description of the Company

Develop advanced products and solutions to increase the level of Computer Security of our customers. Provides specialized consulting services and thematic training. It has the only antivirus laboratory in the country, whose specialists work in the detection, analysis and confrontation of malignant programs. Sales amounted to more than 5 million pesos. With a workforce of 69 workers, more than 80% of its staff have a university level in specialties such as Cybernetics, Mathematics, Computer Science. It has achieved a productivity of more than 80 thousand pesos per worker.

We are a Platinum partner of the Russian company Kaspersky Lab

### Business lines

- Antivirus solutions
- Training
- Consultancy specialized in Computer Security
- Professional services

### Products and Services

1. Antivirus solutions
2. Custom development of security products
3. Computer Security thematic trainings
4. Development and review of Computer Security Plans
5. Security evaluation in applications and technologies
6. Ethical hacking
7. Professional services for secure server configuration.

### Market and success stories

Segurmática antivirus solution with support for Windows, Linux and Android identifies the main threats of malicious programs that circulate in the Cuban environment. It is marketed for the national market, both for the home, and for the business sector.

Main clients: Telecommunications Company of Cuba (ETECSA), Central Bank of Cuba (BCC), Caribbean Store Chain (TRD Caribe), Technology Division of CIMEX (DATACIMEX), Ministry of Communications (MINCOM), among others.

### Contacts

Postal Address: Calle Zanja No. 651 esquina a Soledad,  
La Habana, Cuba.  
CP: 10200.  
Phones.: +5378781987 / +5378782665  
e-mail: comercial@segurmatica.cu

Site: <http://www.segurmatica.cu>  
Cubava: <http://segurmatica.cubava.cu/>  
Facebook: <https://facebook.com/segurmatica>  
Twitter: <https://twitter.com/AVSegurmatica>  
Youtube: <https://www.youtube.com/segurmatica>

Company for the Development of Applications of Technologies and Systems, **DATYS**.



### Description of the Company

It delivers products and provides specialized computer services of high added value, with its own domain over the knowledge for its development and exploitation that respond to demands of National Security, for the management of the Internal Order, for strategic sectors of the economy and Public Administration. It is oriented to the automation of government processes based on security, sustainability, international standards and technological independence. It guarantees the generation of highly reliable data due to its low level of vulnerability to phishing based on Technological Platforms. It develops applications focused on citizen security management, control of public roads in cities, security control in buildings, shopping centers, companies, in home automation and automation, in the transmission of information, and intelligent information analysis in large data volumes. Computer developments are customized according to the business, support timely decision making and directly affect the control of resources, financial planning, process management, information analysis and document management. It has systems for the management of companies, hotels, travel agencies, shops and markets, for the intelligent collection and processing of information through surveys and for document management. Performs scientific research and experimental development; It has its own capabilities for such purposes. Executes foreign trade operations related to the export and import of computer goods and services and other associated services.

### Business lines

- GOVERNMENT SOLUTIONS
- SECURITY SOLUTIONS
- MANAGEMENT SOLUTIONS

### Products and Services

- Biometric Assistance Control System
- Business Management System (eTES)
- Hotel Management System (eHOTEL)
- Travel Agency Management System (eTRAVEL)
- Platform for Information Analysis (LitNoti, GEMA, STELA)
- Financial Intelligence System (ABACO)
- Document Management System (Papyrus) Survey System (BEESOR)
- Vehicle Control System (gCARS)
- Technological and / or technical security consulting
- Development of custom software applications
- Design and development of multimedia projects
- Migration and / or data coexistence
- Training
- Design, installation and maintenance of computer networks
- Telematics Services
- Multibiometric Identification Platform (PIMB)
- National Identity System (NIS)
- Border Control System (FRONTPAS)
- Expert Investigation System (SIP)
- Video Protection System (Xyma Safe Vision)
- Telephony Platform (Xyma Safe Phone)
- Access Control System (Xyma Safe Access)
- Intruder and Fire System (Xyma Safe Intruder & Fire)
- Central Alarm System
- Telephone Fraud Management System (HORUS)
- Call Center System (Xyma Call Center)

### Market and success stories

DATYS sells diverse computer goods and services, with a high level of customization and focus on the client's needs in correspondence with the characteristics of the market, both in the national and foreign markets. Marketing is structured for two market sectors: National and International. It has a presence in the Latin American market.

### Contacts

Postal Address: Avda. 5ta., #  
3401, esquina a 34, Miramar,  
Municipio Playa, La Habana,  
Cuba.

Phones: +53 7 207 7248 / 7206  
9182 / 7204 9930  
email: comercial@datys.cu

Site: <http://www.datys.com.cu/>

## Description of the Company

XETID is a Cuban company of national scope, specialized in integral IT solutions in the area of Information Technology. Its development, creation and research processes provide citizens, companies and organizations with products and services designed to adapt to their business processes and promote their success through safe, innovative and excellent solutions.

XETID counts as a fundamental capital, with more than 600 professionals in the areas of computer science, automation, cybernetics, cryptography, cybersecurity, telecommunications and other disciplines, which complement each other to develop interoperable computer solutions aimed at achieving greater efficiency of the processes of commerce, electronic government, management of technological, industrial and productive infrastructures.

## Business lines

**Consulting Services:** Diagnosis and design of organizational processes aligned with the introduction of IT, accompanying the processes of digital transformation in companies and organizations.

**Computer applications and projects:** Design, development, customization, implementation and support of software solutions and products.

**Infrastructure management:** Design, assembly and configuration of equipment and services for networks, data centers, situation rooms, security systems and specific developments in the area of automation and communications.

Consulting services, applications and infrastructure designed as a pillar for integral solutions are represented in the following Strategic Business Lines:

- Electronic Commerce.
- Electronic government.
- Business management.
- Automatic systems.
- Security.
- Communications.
- Business intelligence.
- Professional services.

## Products and Services

XETID platforms are integrated with certificate solutions, digital signatures, digital document management, electronic payments, cybersecurity management and georeferencing.

**DISTRA** business management platform, integrates the planning processes, HR, production, logistics, purchasing, sales with economic and financial management.

**ENZONA** e-commerce platform, integrates the payment gateway, virtual stores and a wide variety of equipment and payment mechanisms.

**Electronic Governance Platform WELFARE** provides a tool for the procedures and interaction of the government with citizens.

**DRED** cybersecurity platform facilitates the monitoring and protection of computer equipment and networks.

**Public key infrastructure PKI** provides the certification, registration and validation services of digital certificates for the security of applications and data.

**SCADA EROS-XD** platform for the control of industrial and home automation processes, which guarantee real-time monitoring and control

**DIGILANT** video surveillance and access control platform, with the management of cameras and access control devices with real-time analytics for the recognition of faces, objects, violation of areas, etc.

**PLATEL** integrated communications platform integrates equipment from various providers to facilitate communications and videoconferencing services.

## Market and success stories

XETID has created its own Cloud infrastructure, integrating its data centers and outsourcing ETECSA services, which it has configured to ensure the use of XETID platforms, by more than 800 companies, including companies in the Special Development Zone of the Mariel, as well as government and public service organizations throughout the country. And in the case of government and electronic commerce platforms, they guarantee the access of the population.

The DISTRA business management platform has been deployed in the ZED Mariel, in SUCHEL, MONCAR, ENCOMIL, SoyGraf, OSDE CAUDAL and other companies, replacing foreign software such as SAGE MAX500 and Assets.

The ENZONA e-commerce and payment platform, which has a mobile application and a WEB portal, where natural and legal persons can register to carry out e-commerce and payment operations and manage their digital businesses. It is in service to the Cuban population, and in its first two months there have been operations for more than 6 million pesos; and five stores have already been created on the platform's own boulevard.

The BIENESTAR Electronic Government platform for electronic government, which integrates modules for videoconferencing, citizen interaction, the completion of procedures and documentary processes of citizens with the government; as well as government processes within companies and non-business entities. It is in service to the Cuban population and government entities and national level services in 15 provinces.

The DRED Cybersecurity platform ensures the technological and service infrastructures of XETID, facing its customers; as well as having it deployed ensuring the infrastructure of ministries, banks and national companies.

Integral solutions, which integrate modules from the DISTRA, ENZONA, WELLNESS, DRED and other security, communications and bigdata platforms, are used in strategic sectors of the country such as the Mariel Special Development Zone, the Cuban Banking System, Health entities Cuban public and other government entities.

## Contacts

Postal Address: Calle 296ª e/ ave. 207 y 203,  
municipio Boyeros, La Habana, Cuba.  
Pone: 53-78373600  
xetid@xetid.cu

Site: [www.xetid.cu](http://www.xetid.cu)  
[www.facebook.com/xetid/](http://www.facebook.com/xetid/)  
[www.facebook.com/EnzonaBX/](http://www.facebook.com/EnzonaBX/)  
[www.facebook.com/BienestarCX/](http://www.facebook.com/BienestarCX/)



Information Technology Company  
(ETI)



### Description of the Company

The ETI mission is to strategically guarantee the organic functioning of the Information Technologies in the Biocubafarma System, to effectively commercialize the products, IT and communications services demanded by the Biopharmaceutical industry, through its own Research and Development or through strategic alliances, satisfying with integral solutions of high added value and professionalism, the needs and expectations of our clients contributing to the economic and social development of our Country

The Vision is to lead the Information Technologies of the Biopharmaceutical Industry with an innovative spirit, quality, competitiveness and opportunity to the needs and expectations of the organization to face the goals of economic development and computerization of the country.

### Business lines

- Development, Implementation and Support of Computer Applications.
- Infocommunications
- General Technical Services
- Surveillance and Intelligence

### Products and Services

- GESI: Process Management Platform
- Control Board System
- Recom: Commercial Management System
- Visitor Reception System
- Cloud services: Website Hosting, Information Storage and Server Hosting.
- High Performance Computing (HPC)
- Design, Configuration and Installation of Data Centers.
- Network equipment and services configuration.
- Installation, configuration, repair and maintenance of computer equipment and Uninterruptible Power Systems (UPS)
- Diagnosis, design, execution and maintenance of data networks projects and CCTV and SCA systems.
- Cybersecurity
- Surveillance and Intelligence Platform (Vigintel) and a Virtual Learning Classroom (AUVI)

### Market and success stories

Our main market is the biotechnology and pharmaceutical sector, they are all companies belonging to the OSDE of BioCubaFarma, in addition, we have third parties such as Mathisa, IDICT, Ensume, Medical Services, Caracol, ICIMAF, etc.

In the case of success, the use of the HPC service in scientific research in institutions such as CIGB, CIM, CIDEM and ICIMAF can be cited. In addition, the use of GESI in the OSDE of BioCubaFarma for the balance, planning and control of production throughout the pharmaceutical industry.

### Contacts

Postal Address: Calle 18 N° 4310 e/  
43 Y 47, Miramar. La Habana, Cuba  
72152100

Email:  
direccion@eti.biocubafarma.cu

Site. [www.eti.cu](http://www.eti.cu)

## Description of the Company

### Social object:

- Commercialize goods and services in the branches of information and communication technologies, as well as industrial automation, including the development of engineering projects and security systems with technical means.
- Export and import goods and services, according to nomenclature approved by the Ministry of Foreign Trade and Foreign Investment. In the case of imports of security systems only to the Cuba-Petroleum Union system.

### Mission:

- Respond effectively to the IT, Industrial Automation and Communications needs of the Cuba Petroleum Union and other clients of the company, complying with the Computerization and Automation Policy of CUPET and its Development Program.

### Vision:

- To be a leading company in the information technology, communications and industrial automation sector in Cuba, specialized in the oil industry and with the capacity to satisfy all the services of these technologies demanded by CUPET and the needs of its Development Program, as well as to export services to other countries of the Caribbean and Latin America.

## Business lines

- Development of custom computer systems
- Implementation and technical support of computer systems
- Import and commercialization of equipment.
- Management of the Private Network of the Cuba Petroleum Union
- Projects of local networks and wireless networks  
CUPET wireless network infrastructure management
- Repair and maintenance of computer and communications equipment
- IP telephony projects.
- Industrial Automation Projects
- Projects for fire safety systems, against intruders and video surveillance.
- Metrological and industrial inspection services

## Products and Services

### Main services offered

- Development and support of applications.
- Industrial Automation.
- Marketing of computer equipment.
- Repair and maintenance of computer equipment.
- Connectivity and Internet.
- Cloud connectivity.
- Wired and wireless network projects.
- Radiocommunication systems.
- Security technical means projects.
- Metrology services

## Market and success stories

The main market is the companies of the oil branch in Cuba but also includes entities from other branches, mainly from the industrial sector.

### Success stories

- SISCONT5 Financial Accounting Management System, the oldest (since 1985) and the second most used in Cuba
- Automation Projects in Refineries, Oil Drilling and Extraction Companies, as well as nickel, electrical, and pharmaceutical industries
- Wireless network North Strip of Havana-Mayabeque and Matanzas, the largest in the country

- Systems for the wholesale sale of fuels and retailer of liquefied gas and manufactured gas, including traceability of objects with RFID.

### Contacts

Postal Address: Salvador Allende 266 e/ Oquendo Y  
Soledad. Centro Habana; La Habana, cuba CP 10300  
Phones: +5378767100; +5378767107; +5352806876  
Correo Electrónico: tecnomatica@tm.cupet.cu

Site: [www.cupet.cu](http://www.cupet.cu)

## Description of the Company

Leading company in the ICT sector that offers information and automatic services to the Cuban tourism industry and other sectors, with more than 20 years of experience in the activity, distinguished by the integration of solutions, innovation, competitiveness and guidance to the client; having maximum sustainability and efficiency. It has representation in seven of the main tourist centers of the country: Havana, Varadero, Ciego de Ávila, Villa Clara, Cienfuegos, Camagüey, Holguín and Santiago de Cuba, from where the service is extended to the entire national territory, by a force The workforce of more than 500 highly qualified employees committed to the organization, which together with a Customer Service System (CAC), guarantees a 24-hour service, 365 days a year.

## Business lines

Its main lines of business include software, hardware, data, connectivity, computer and automatic security activities, under which a broad portfolio of services is offered, which allows it to offer solutions to complex problems based on the integration of its own services. or the establishment of strategic alliances with other suppliers, based on customer satisfaction.

## Products and Services

The **flagship product is the ZUN Suite**, a business management system, modular flexible, configurable and adaptable to the requirements of any entity, regardless of its complexity.

- **Software:** Development and technical assistance to software, web services and electronic commerce
- **Hardware:** Technical assistance of computer hardware, integral services to Electronic Locks, Sales Points and Security Boxes
- **Data:** Data transmission services, network administration, technical support for navigation services (cybercafe and Wi-Fi), hosting services, publication and maintenance of domains, computer security, digital information saving
- **Connectivity:** Project, installation, assembly and technical assistance to computer networks (signal, voice and force), installation and fusion of interior and exterior fiber optic, physical ground installation
- **Automatic:** Project, installation, assembly and technical assistance to systems of automatic control of housing and technological areas, energy studies, repair and maintenance of gyms and SPA, installation, repair and maintenance of high-power UPS

## Market and success stories

The main market is the entities of the tourism sector that develop the activities of accommodation, recreation, gastronomy, transport and travel agencies.

## Contacts

Postal Address: Calle O Nº.157 entre 23 y Humboldt,  
Vedado. La Habana. Cuba  
CP: 10400  
Phone: +537 8367577, +537 8378423  
Email: cac@get.tur.cu

Site: <https://www.get.tur.cu/>  
fb: @GETCuba  
tw: <https://twitter.com/CubaGet>

Information Technology and Advanced Telematic Services Company, CITMATEL



### Description of the Company

Cuban company with national presence belonging to the Ministry of Science, Technology and Environment, with more than 20 years of experience and direct export capacity. Develops, produces and commercialize a wide diversity of products and integral services in the field of CIT, applying science and technological innovation, endorsed by an integrated certified management system, with scope for quality, the environment, safety and health. It closes its cycle, from the applied investigation until production and commercialization. It operates and manages the Cuban Science Network ([www.redciencia.cu](http://www.redciencia.cu)) and the Cuba Portal ([www.cuba.cu](http://www.cuba.cu)) with varied and updated information about the country, and provides access to value-added services.

### Business lines

- I+D+i projects for the development of new products and services and consolidation of existing ones.
- Platforms and informatics tools for networks and internet, among those that stand out are that of Electronic Commerce (GYSCOM) and that of online education and training.
- Production and distribution of contents.
- Integral solutions.
- Design and application of managerial systems
- CUBANIC, Domain names.

### Products and Services

- Catalog of contents on more than 50 topics, in different formats, supports and languages.
- Development of management Software, websites and portals.
- Development of e-books, audiobooks, videos, games, mobile devices applications (APK) and multimedia in several formats and languages, and distribution through:  
[www.libreriavirtualcuba.com](http://www.libreriavirtualcuba.com)
- E-Commerce.
- Integral solutions and technical services.
- Domain name registration ccTLD.cu (CUBANIC)
- Hosting of websites and servers.

### Market and success stories

Fundamentally in Latin American countries.

### Contacs

Postal Address: Ave. 47 No. 1802 e/ 18A y 20, Playa, La Habana, Cuba, C.P. 11300  
Pone: (53)72069300  
Email: [citmatel@citmatel.cu](mailto:citmatel@citmatel.cu)  
[comercial@citmatel.cu](mailto:comercial@citmatel.cu)

Site: [www.citmatel.cu](http://www.citmatel.cu)  
[www.facebook.com/Citmatel](https://www.facebook.com/Citmatel)  
[twitter.com/CITMATELOficial](https://twitter.com/CITMATELOficial)

Computer and Audiovisual Media Company  
(Cinesoft)



### Description of the Company

CINESOFT, Information Technology and Media Company for Education, recognized in Cuba and Latin America for the development of technologies for educational purposes, has a highly qualified group that efficiently uses a successful pedagogical model. It is a company that uses a pedagogical model where learning is based on technological means and a student-based approach that allows the formation of creative and problem thinking. Produces computer, technological and audiovisual educational products contributing to raising the quality of the teaching-learning process. Creating educational software and other preconceived teaching resources for the fulfillment of the contents embodied in the Mayan curricula and their microcurricular planning.

Cinesoft focuses its technological innovation project on achieving research results in the Education Sciences and the constant improvement of the Cuban education system.

### Business lines

Organized by business lines its production process with a highly qualified staff allows the realization of audiovisual, multimedia, software and videogames for educational and entertainment purposes, visits and virtual laboratories, among other digital resources to support the educational process, school management and healthy recreation. It manages resource repositories that fully covers the curricular contents of all levels of education.

### Products and Services

#### Products

- ✓ Audiovisuals.
- ✓ Curriculum Software
- ✓ Virtual Visits
- ✓ Content and web services
- ✓ Videogame
- ✓ Electronic books
- ✓ EVA

#### Main services

- ✓ Services for locating scripts and products to meet the linguistic requirements of the specific pedagogical, idiomatic, cultural models applicable to the environment of the country in question, its geographical area and the specific market.
- ✓ Specialized services editing, post production, scripts, photography, digitization
- ✓ Development of educational and administrative management applications.
- ✓ Audiovisual co-productions.
- ✓ Realization of promotional audiovisual spots.

It manages the Cubaeduca Portal, a virtual space that serves as a door to a system of contents and services related to Cuban education.

- A free, interactive, systemic and dynamic platform that covers 100% of the Cuban school curriculum from the primary school until entering Higher Education. The portal is made up of 14 sites as an educational

communication channel between teachers, students and families. It can be visited on the site [www.cubaeduca.cu](http://www.cubaeduca.cu)

### Market and success stories

Promoting the export of computer and audiovisual products and services, it is in the search for partners for an International Economic Association Contract called the Regional Center for Audiovisual and Computer Resources.

Its main market is the national education system with 12,000 teaching centers and abroad we are working with the National University of Education for the co-production of educational content for the Ecuadorian market and the ancestral languages of the Amazon.

### Contacs

Postal Address: Ave 7ma y 28, Playa, La Habana,  
Phone. 7203 77 42  
Email: [dircomercial@cubaeduca.cu](mailto:dircomercial@cubaeduca.cu)

Site: [www.cinesoft.cu](http://www.cinesoft.cu)

### Description of the Company

The University of Computer Science (UCI) is a teacher-producer center that develops applications and computer services oriented to various sectors of the economy and services, inside and outside Cuba. With more than a decade of experience in its work and a CMMi certified Software development process at level 2. It has 14 development centers specialized in different topics and more than 600 highly experienced specialists, graduated mostly from their own College.

The UCI commercial portfolio is oriented to five high-impact thematic lines (Telematics, Education, Health, Enterprise-Industry and Public Administration) with products developed on free software platforms as protagonists, their quality is backed by national and foreign clients.

### Business lines

- Conceptualization and development of solutions for the management of public administration, health, education and business and industrial management.
- Migration, customization, installation and configuration of Moodle.
- Development of video games and augmented reality applications.
- Diagnosis, evaluation and infrastructure proposal  
 ☑ Advice for open source migration.
- Technical support for GNU / Linux distributions.
- Customization of free custom operating systems.
- Development of Geographic Information Systems.
- Development of web portals.
- Consultancy in social networks.
- Website positioning and analysis

### Products and Services

- XABAL ARKHEIA-Historical Archives Management System.
- XABAL EXCRIBA-Administrative Document Management System.
- XABAL REPXOS-Digital Repository.
- XAUCE ATCNEA-Technological Classroom.
- XAUCE ZERA-Educational Platform.
- XAVIA HIS-Hospital Information System.
- XAVIA PACS-RIS-Platform for the management of imaging information.
- XAVIA SIDEC-Clinical Trial Management System.
- XEDRO SIGE-Integrated Statistical Management System
- XEDRO GESPRO-Project Management Suite.
- XEDRO SAINUX-Industrial automation system.
- GENESIG-Platform for the generation of geographic information systems.
- Nova-Cuban distribution of GNU / Linux
- Xilema GRHS-Hardware and Software
- Resource Manager.

### Market and success stories

The main market that the University Development Centers have is the Ministries and Organisms of the Central State Administration in the country.

Products have been deployed and computer services have been carried out in Latin American and African countries

### Contacts

Postal Address: Carretera a San Antonio de los Baños, Km. 2 1/2. Torrens, municipio de La Lisa. La Habana, Cuba.

Site: <http://www.uci.cu>  
<http://www.facebook.com/universidad.uci>  
[http://twitter.com/universidad\\_uci](http://twitter.com/universidad_uci)



Phones: (+53) 7 835 8200 (+53) 7 835 8205

Fax: (+53) 7 835 8196

**email:** uci@uci.cu

<http://www.youtube.com/informativouci>

Datacimex



### Description of the Company

Meet the needs of Information Technology (ICT) services, provide quality products and services for customers, ensuring the profitability of our country's economy and environmental protection. Our organization unites disciplined and committed professionals.

We are a competent company and leader in the ICT market, achieving higher levels of quality in products and services for the satisfaction of our customers and employees, with a high integration of processes, gradually and constantly increasing contributions to the economy of the country

### Business lines

- Business Management
- Electronic Commerce
- Business Intelligence
- Web Portal Development
- Data Center as a Service

### Products and Services

- Virtual Stores (National and International)
- System for Point of Sale Terminals
- Statistics Management System
- Economic Planning System
- Accounting Consolidation System
- Parcel Management System

### Market and success stories

Our main Market in the CIMEX SA Corporation, in which we guarantee the development of Solutions, maintenance and availability of products and Services.

We develop and commercialize our products and services for National entities, emphasizing business integration as a premise in the value chain.

### Contacts

Postal Address: Edificio Sierra Maestra, Calle 1ra e/ 0 y 2, Miramar, Playa, La Habana, Cuba  
phone: (537) 203-9829, 203-9801  
email: comercial.datacimex@cimex.com.cu

Site: [www.datacimex.cu](http://www.datacimex.cu)  
Facebook:  
<https://www.facebook.com/Datacimex>

Industrial Technical Services Company, Zeti  
Datazucar Division



### Description of the Company

DATAZUCAR is a Division of the Industrial Technical Services Company, ZETI, which is dedicated to the development and implementation of software for sugar mill Industry processes management and for business process management in general, with more than 30 years of experience.

We provide implementation, consulting and training services for each software in our portfolio, which includes:

Installation and commissioning of computer systems.

Organizational consulting associated with computer systems.

Training and certification of personnel in the computer systems we sell.

Technical preparation courses in computer subjects.

### Business lines

- Development of custom software.
- Implementation services and support for computer applications and specialized consulting.
- Information technology infrastructure services.

### Products and Services

We have a broad portfolio of products for business management that covers all common areas of your organization:

- Accounting-Financial Management.
- Human Capital Management.
- Energy Carrier Management.
- Customer Relationship Management.
- Documentary Management.
- Quality Management.
- Strategic Management.
- ERP
- Development of custom software
- Implementation, consulting and technical support on the applications that are marketed.

### Market and success stories

The Integrated Accounting and Financial Management System is the leading product of our organization, all the experience and good practices in accounting management combined with a computer product to plan, organize, control, analyze and manage your economic resources. This System is deployed throughout the country in more than 20 thousand Cuban entities and in all Cuban medical missions and embassies abroad.

### Contacts

Postal Address: Calle 23 No 171 Entre N y O  
Vedado, Habana, Cuba.  
Pone: 7-8364390, 7-8365491  
Email: comercial@datazucar.cu

Site: [www.datazucar.cu](http://www.datazucar.cu)  
[www.facebook.com/datazucar](https://www.facebook.com/datazucar)

Computing and construction automation company, aicros



### Description of the Company

Mission: Develop and offer innovative technological solutions based on the use of ICT, automation and knowledge management, based on intellectual capital.

Vision: Leading company in Cuba within the ICT sector for its excellence solutions linked to construction. With an experience of more than 20 years of creation, it has a professional team, mostly young professionals. Applies updated and effective methodologies and tools to contribute to the improvement of the business processes of its clients.

Aicros in the last 5 years reaches an average annual growth in its income of more than 10%, reaching at the end of 2018 more than 10 MM of total income, with an annual average of 80 employees.

### Business lines

It offers integral technological solutions in the areas of automation, telecommunications and information technology, covering the services associated with computer security.

- Software as a service
- Development of computer applications.
- Communication as services.
- Technical support for applications, automation and telecommunications
- Automation projects
- Specialized consultancy
- Training and habilitation courses

### Products and Services

Products:

Computer applications related to technical and economic planning, management and control of investment projects and construction maintenance: aibalan, preswin, aipres, aicros Eden, among others.

- Business management platform.

Services:

- Development of computer applications for the construction sector and in general.
- Integral solutions for telematic networks and data centers.
- Internet and connectivity services
- Training and Teleformation
- Consulting projects specialized in computer science, automation, telecommunications and computer security.
- Automation projects

### Market and success stories

Business system of the construction sector and in general, related to the execution of investments and construction maintenance.

Government budgeted sector, related to the execution of investments and constructive maintenance. Cooperatives and Self-Employed Workers.

### Contacts

Postal Address: Calle 45 No.1107, entre Avenida 26 y Ulloa, Reparto Nuevo Vedado, Plaza de la Revolución  
Teléfonos: 78812409  
Correo Electrónico: comercial@aicros.cu

Site: [www.aicros.cu](http://www.aicros.cu)  
Facebook: @AicrosSoftwareCuba  
Twitter: @aicrosCuba

Cuban Air Navigation Company  
ECNA S.A



### Description of the Company

*The corporate purpose of the company is “to provide Air Traffic, Meteorological, Telecommunications, Communications, Aeronautical, Search and Rescue Information, as well as Assistance to Air Navigation and Surveillance in the Flight Information Region assigned to Cuba (FIR Havana) by the International Civil Aviation Organization (ICAO) ”.*

*Its mission is “to enable the optimal use of airspace capacity in the Information Region assigned to Cuba, providing air navigation services with effectiveness that guarantee high safety in operations” and as a vision that “the quality of the services we distinguish and prestige among the Air Navigation Service Providers in the region, which is reflected in a high satisfaction rate of our customers and is the result of the professionalism and sense of belonging of their group of workers. ”*

### Business lines

- *Air Traffic Control Services.*
- *Professional Services*

### Products and Services

- *Overflight Air Traffic Control Services (Route).*
- *Air Traffic Control Services to the Entrances, Exits and Interiors.*
- *Pre-flight Information Services ARO / AIS / MET.*
- *Process automation services of Civil Aviation.*
- *Consulting services and specialized technical assistance for navigation area.*

### Market and success stories

*The company's main market is the airlines that access Cuban airspace.*

### Contacts

Postal Address: Avenida Panamericana y final, Edificio ATC, Boyeros, La Habana, Cuba.  
Pone: (53)72664013 (53)76497375  
Email: [comercialecna@aeronav.avianet.cu](mailto:comercialecna@aeronav.avianet.cu)

Facebook (@ECNA2019)  
Twitter (@ECNAsa)